



*April 2023*

*Case Study*

### **Case Study | The Marble Mosaic Company Ltd**

Having different types of machinery for each and every purpose and project can prove challenging, not to mention costly. For one concrete product supplier based in Weston-Super-Mare, this was unfortunately the reality. That was until they found Contact Attachments.

Having various attachments can be counterproductive and costly, as it means ensuring that all and any attachments and accessories can collaborate with your existing equipment, and that your team has adequate training and knowledge in using them. Plus, it means sourcing, purchasing, storing, and maintaining them, too.

Founded in 1905, The Marble Mosaic Company Ltd specialise in designing, manufacturing, and installing high quality architectural concrete cladding units. Recently, when working at an offsite storage site, they realised that they needed a machine to assist with moving their products in the yard, ready for storage, delivery, and distribution. Alex Vittle, Health & Safety Manager at The Marble Mosaic Company Ltd, explains why they sought the services of Contact Attachments, and how it has since transformed business.

#### **What challenges were you facing?**

“At our offsite storage yard, we previously haven’t used any heavy plant equipment, mainly due to limited space available. We didn’t have a crane available on-site, but our team needed manual handling assistance to move the heavy concrete units within the yard, meaning we’d need to either purchase and store a crane, or hire one in the short term. Both options of which are costly and timely.

#### **How did you come across Contact Attachments?**

“We were researching the suitability of a multitude of tools to support us in the most cost-effective, productive, and efficient way. During this, we discovered Contact Attachments, and were excited by the exact suitability of the attachments available, as well as the option to develop bespoke solutions.

“After we got in touch, we worked with the Contact team to design our specific forklift jib. And, we were relieved that we wouldn’t need to source a crane on this occasion.

#### **What did this mean for business?**

“Now we’re using the bespoke jib on a B3 18T Sisu Forklift Truck, and it supports us in the lifting and distribution of the precast concrete units. It’s ensured that we don’t need to invest or hire a mobile crane, which would have, undoubtedly, been a much more costly affair.

“Lifting un-palletised or awkward loads from difficult-to-reach places isn’t easy, and so having a bespoke attachment specifically designed with our business’ needs in mind is a huge asset. The rating capacities have been carefully calculated to ensure the truck is never overloaded, meaning safety is always a priority. In addition to being purposely designed to work with our existing equipment, it absolutely meets our very specific needs.

“It’s provided us with a better resource for our team – removing the need to ‘make do’, allowing us to provide a high quality and efficient service to our customers, and saving us money, which in this current climate is absolutely vital for business.”

#### **Client Testimonial**

“Having a bespoke attachment specifically designed with our business’ needs in mind is a huge benefit. It’s been purposely designed to work with our existing equipment, meaning it absolutely meets our very specific needs in moving heavy concrete units. It’s also a valuable resource for our team, allowing us to provide a high quality and efficient service to our customers, and saving us money too – which in this current climate is absolutely vital for business.” Alex Vittle | Health & Safety Manager at The Marble Mosaic Company Ltd